

PRIMED FOR GROWTH

More than 30 NH companies ranked among the Inc. 5000

By DAVE SOLOMON
New Hampshire Union Leader

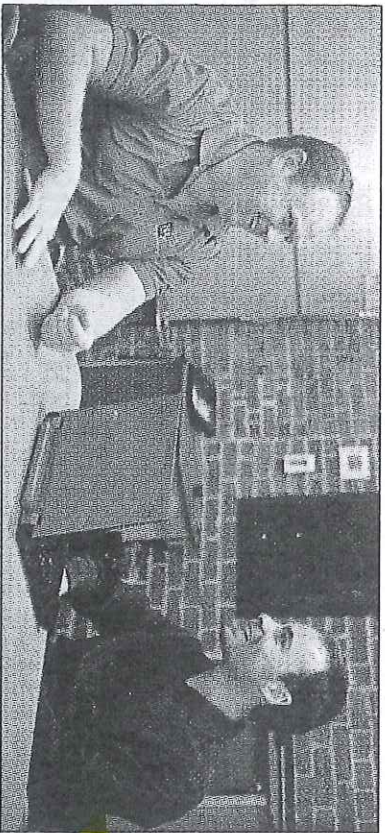
Jason Alexander, managing partner and cofounder of the Nagler Group staffing company based in Bedford, was delighted to learn that Nagler ranked fifth among New Hampshire companies on Inc. magazine's annual list of the fastest-growing 5,000 companies in the nation.

Alexander is no stranger to the honor. He's associated with three companies on the list, released last week. In addition to Nagler, which made the list at 1,427 in its first year of eligibility, Alexander and his partners also own the Alexander Technology

Group, ranked at 2,173; and KBW Financial Staffing and Recruiting. KBW, ranked at 3,132, has now earned the Inc. honor for the fourth consecutive year. Alexander and his partners own BANK W Holdings, parent company for all three staffing organizations.

The group of 31 New Hampshire companies that made the list this year runs the gamut, from information technology services to manufacturing to dog grooming and boarding. All experienced dramatic growth in revenue since 2008. Only one New Hampshire company broke into the top 500 nationally. NorAm International

▶ See Inc. 5000, Page D2



Matt Sotherden, director of information technology for Rist-Frost-Shumway Engineering, talks with Ryan Barton, president of Mainstay Technologies. COURTESY

NH companies in the Inc. 5000

Rank	Company	3-year % growth	2011 Revenue (millions)	Headquarters	Employees
190	NorAm International Partners	1847%	\$154.9	Hudson	270
592	RevereIT	616%	\$9.6	Nashua	115
912	Madison Components	362%	\$7.9	Hampton	26
1160	Dyn	271%	\$17.0	Manchester	107
1427	The Nagler Group	211%	\$3.6	Bedford	9
1617	Bean Group	182%	\$12.5	Portsmouth	12
1681	Single Digits	172%	\$11.7	Manchester	105
1739	Mainstay Technologies	164%	\$2.5	Laconia	19
1752	Planet Fitness	163%	\$519.7	Newington	195
1958	ENCO Industries	138%	\$6.2	Plaistow	20
2173	Alexander Technology Group	119%	\$6.5	Bedford	10
2176	RewardsNOW	118%	\$16.9	Dover	54
2303	WEI	109%	\$70.0	Salem	52
2419	VXI	101%	\$22.2	Dover	58
2541	GourmetGiftBaskets.com	95%	\$15.3	Londonderry	56
2685	Namtek	88%	\$13.5	Bedford	60
2779	Earthlon	83%	\$2.5	Portsmouth	13
2928	Rustic Crust and American Flatbread	76%	\$10.6	Pittsford	75
3044	Integrated Pecking Services	71%	\$38.2	Manchester	733
3132	KBW Financial Staffing and Recruiting	67%	\$7.3	Bedford	12
3144	Legacy Supply Chain Services	67%	\$192.1	Portsmouth	1147
3242	Smartware Group	62%	\$2.4	Center Harbor	20
3304	Adaptive Communications	60%	\$38.0	Portsmouth	36
3340	Agility Mig	58%	\$5.7	Dover	51
3443	Trade Wings	55%	\$19.0	Portsmouth	32
3494	Digital Prospects	54%	\$26.8	Exeter	113
3700	Highland Forwarding	46%	\$13.1	Bedford	20
3811	Galliar Spectacles	42%	\$60.5	Manchester	179
4558	Horizon Technology	20%	\$6.9	Salem	36
4631	Simber	18%	\$3.1	Lebanon	18
4648	The Barking Dog	17%	\$3.6	Exeter	65

SOURCE: INC. MAGAZINE